

CONTENTS

List of Tables	9
List of Figures	9
Foreword	11
Acknowledgments	15
Abstract	17
I. Introduction	19
II. Problem statement	25
A. Rationale for the research.....	25
B. Research questions and objectives.....	30
C. Scope and limitations of the study.....	31
D. Definition of terms.....	35
III. Review of the Literature	35
A. Overview.....	36
B. Discussion.....	36
1. Objectives of integrating countries: Theoretical perspective.....	42
2. Objectives of integrating countries: Empirical arguments.....	45
3. Constraints.....	54
4. Preferences and strategic structures.....	56
5. Summary.....	57
IV. Research methodology	58
A. Background on Community decisional mechanism.....	61
B. Situational variables and constraints.....	61
1. The international level of dependence.....	64
2. The national level of independence.....	66
3. The issue area of interdependence.....	70
C. Instrumentation.....	75
D. Data collection.....	76
E. Data analysis.....	
V. Bargaining power: resources and constraints	
A. The agriculture dossier.....	
B. Bargaining position of the European Union.....	

- 1. Uncontrollable sources.....
- 2. Controllable in the long-run (CLR) sources.....
- 3. Controllable in the short-run (CSR) sources
- C. Bargaining position of Poland.....
- 1. Uncontrollable sources.....
- 2. Controllable in the long-run (CLR) sources.....
- 3. Controllable in the short-run (CSR) sources
- D. Bargaining position of Romania
- 1. Uncontrollable sources.....
- 2. Controllable in the long-run (CLR) sources.....
- 3. Controllable in the short-run (CSR) sources
- E. Summary
- VI. Formulation and solutions of strategic negotiations**
- A. Assessment of issue bargaining power
- 1. Enacted power for EU.....
- 2. Enacted power for Poland.....
- 3. Enacted power for Romania
- 4. Summary
- B. Assessment of general power and institutional stability
- 1. A qualified view on general power.....
- 2. Institutional stability
- C. Outcomes of negotiations.....
- 1. The EU-Poland strategic game
- 2. The EU-Romania strategic game.....
- 3. Discussion
- D. Anticipation of objections.....
- 1. Objections on methodology
- 2. Objections on analysis
- VII. Conclusions**
- Bibliography.....**
- Appendix A**
- Appendix B.....**
- Appendix C**
- Appendix D**
- Index**